



14108 N. Hwy 5 • Sunrise Beach, MO 65079 • Phone 573-374-1244 • Fax (573) 374-1240 • www.summitnaturalgas.com

Camdenton R-III School District
P.O. Box 1409
Camdenton, MO 65052

To Whom it may concern:

Summit Natural Gas of Missouri (SNG), agrees to service all existing buildings, as well as any future expansions, that are in the SNG area of service. This includes the running of all service lines, to all locations. SNG, also agrees to waive any fees associated with the conversion of any equipment from propane to natural gas.

Estimated price of natural gas supplied to the district will be \$4.30/mcf
SNG will be compensated to transport gas at \$4.50/mcf
That brings the total cost of natural gas to \$8.80/mcf or \$.88/ccf
That is a propane equivalent price of \$.8069/gal
Saving equals, see attached comparison sheet.

In addition to the above mentioned, after work is completed, SNG agrees to restore grounds to previous condition, or better.

In exchange for work performed, SNG would be given easement to use right of way along Laker Pride Rd. After main line construction along said road, restoration would be taken care of by SNG or its contractors.

Phil Marcum
Business Development Manager
Summit Natural Gas of Missouri

NATURAL GAS vs. PROPANE WORKSHEET

PROPANE		
(1)	Annual Propane Usage _____	28,775
	x	1.10
		Gals per year
		\$ per Gal
(2)	PROPANE COST =	\$31,652.50
		per year

NATURAL GAS		
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	Annual Propane Usage _____	28,775		Gals per year (Line 1)
	x	0.0916		MMBtu per gal
		=	2,636	MMBtu per year
		+	0.1022	MMBtu per ccf
(3)		=	25,791	ccf per year
	x SMNG PGA	0.4500		\$ per ccf
(4)	Natural Gas Cost =	\$11,605.73		per year
	Monthly Service Charge =	\$200.00		per month
	x	12		months per year
(5)	Monthly Service Charge =	\$2,400.00		per year
	Commodity Charge =	\$0.430		\$ per ccf
	x	25,791		ccf per year (Line 3)
(6)	Commodity Charge =	\$11,089.92		per year
(7)	Total Cost of Natural Gas =	\$25,095.65		per year (4) + (5) + (6)
	Franchise Fee =	5%		5%
	x	\$25,095.65		Total Cost of Natural Gas (Line 7)
(8)	Franchise Fee =	\$1,254.78		per year
	Sales Tax =	0		
	x	\$25,095.65		Total Cost of Natural Gas (Line 7)
(9)	Sales Tax =	\$0.00		per year
(10)	TOTAL NATURAL GAS COST =	\$26,350.43		per year (7) + (8) + (9)

	SAVINGS	
(11)	SAVINGS =	\$5,302.07
		per year
		16.8%
		Percentage
		(11) ÷ (1)